



# AWARDS

## Integrated Home – Mass/Mid-Market Project

*Definition: As defined in the CEDIA Integrated Home Market Analysis research, the scope of projects that would fit into these categories are below:*

- 1. Mass Market Integration: A project in a home with value near the average sales price for your area. Do it for me projects.*
- 2. Mid-Market Integration: A project in a home with value well above the average sales price for your area, but not usually considered to be part of the luxury market in your area. Small scale integration projects with a few customized solutions.*

### Essay Questions:

1. What were the performance objectives for this design criteria?
2. Which of the following subsystems were installed or integrated by your company?
  - a. Audio Distribution
  - b. Video Distribution
  - c. Integration Control
  - d. Network
  - e. Phone
  - f. Intercom
  - g. Off-Air and/or Satellite TV
  - h. Cellular
  - i. Lighting Design
  - j. Lighting Control
  - k. Shades Design
  - l. Shade Control
  - m. HVAC Control
  - n. Security – Video Surveillance, Access Gate/Door, Alarms
  - o. Vehicle Detection
  - p. Irrigation
  - q. Pool/ Spa
  - r. Fire
  - s. Other(s)
3. Describe each subsystem's basic characteristics and uniqueness.
4. Describe all automation events that do not require user interaction which happen within and between the integrated subsystems. (Optional)
5. Describe macros (user initiated) which happen within and between the integrated subsystems. (Optional)
6. Share all technical details and calculations made for this system's power management. (Optional)
7. Share any additional customer requirements or technical challenges.

### Project Cost:

*Project costs should be limited to items that are specific to the design and installation of the integrated home project. Any additional cost that are not specific to your project, for example the purchase or construction of the home, should not be included.*

1. What was the invoiced price to the customer of all equipment for this installation by your company?
2. What was the invoiced price to the customer of all labor provided by your company for this installation?
3. What was the invoiced price to the customer billed by other companies for this installation? (Please contact contractors that worked on this project to get an accurate amount).
4. Total line 1-3 (Total Project Value)

### Documentation:

(All documents should be as-built)

#### Required:

1. Floor Plans, which should:
  - a. Be scaled dimensioned
  - b. Have a legend (symbol key)
  - c. Include All Equipment Locations
2. Reflected Ceiling Plan, which should: (as appropriate)
  - a. Be scaled dimensioned
  - b. Have a legend (symbol key)
  - c. Include All Equipment Locations
3. Bill of Materials

#### Optional:

4. Elevation Drawings, which should: (as appropriate)
  - a. Be scaled dimensioned
  - b. Have a legend (symbol key)
  - c. Include All Equipment Locations
5. Wiring Schedules
6. Wiring Schematics
  - a. Point to Point Schematics
  - b. Block Diagram \*Optional\*
7. Networking Schematics
  - a. Wired and Wireless
  - b. Predicted Wireless Coverage Map \*Optional\*
8. Power Management
  - a. Examples include: Surge Protection, UPS, Total Power for each device.
9. Equipment Rack/Cabinet Elevation and Heat Calculations
10. Additional Project Documents

### Photos:

*All company information must be removed from media submitted, including logos, company name, address, etc.*

1. Four (4) Installation Photos of Your Choice
2. Two (2) Rack Photos showing the following (front and back of rack)
  - i. Upgradeability
  - ii. Serviceability
  - iii. Thermal management
  - iv. Wire bend radius
  - v. Signal and power separation

- vi. Wire labeling
3. Additional Project Photos

**Videos:**

(Not required, but recommended. Automated features are ideal for video submission.)

1. Two (2) project videos- without company logos or voiceover

**User Interface:**

(Include all unique user interfaces. If video is not possible, please provide a manual/image.)

1. User Interface Demonstration – training video
2. User Interface Manual/Images

**Consent:**

1. Photography Release Form
2. Homeowner, Estate of Property Manager Release Form (primary point of contact for the project)



# AWARDS

## Integrated Home – Luxury/Ultra Luxury Project

*Definition: As defined in the CEDIA Integrated Home Market Analysis research, the scope of projects that would fit into these categories are below:*

- 1. Luxury Integration: A project in a home located within a very small subset of homes and estates in the most desirable areas. Customized and unique solutions in a large-scale luxury home.*
- 2. Uber Luxury Integration: A project in a home located within an extremely rare collection of the area's most elite. Extremely customized and large-scale solutions.*

### Essay Questions:

1. What were the performance objectives for this design criteria?
2. Which of the following subsystems were installed or integrated by your company?
  - a. Audio Distribution
  - b. Video Distribution
  - c. Integration Control
  - d. Network
  - e. Phone
  - f. Intercom
  - g. Off-Air and/or Satellite TV
  - h. Cellular
  - i. Lighting Design
  - j. Lighting Control
  - k. Shades Design
  - l. Shade Control
  - m. HVAC Control
  - n. Security – Video Surveillance, Access Gate/Door, Alarms
  - o. Vehicle Detection
  - p. Irrigation
  - q. Pool/ Spa
  - r. Fire
  - s. Other(s)
3. Describe each subsystem's basic characteristics and uniqueness.
4. Describe all automation events that do not require user interaction which happen within and between the integrated subsystems.
5. Describe macros (user initiated) which happen within and between the integrated subsystems.
6. Share all technical details and calculations made for this cinema's system power management.
7. Explain why any compromises were made from CEDIA and/or other industry standards.
8. Share any additional customer requirements or technical challenges.

## Project Cost:

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  - a. Point to Point Schematics
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